



Crewalla Dance Collaboration. Con Kelly at Wallara Logistics. Nassir enjoying Wallara's beautiful Sensory Garden. Kim and Tolga enjoy the sun at Sailability.



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2014 ANNUAL REPORT

Wallara Board

David Willersdorf	Chair
Christine Ware	Vice Chair
Ron Umbers	Deputy Vice Chair
Rosemary Hartnett	
Felicity Badcock	
Jon Shields	

Chairman's Report

Well this is my first year as Chair of Wallara Australia since my predecessor Alan Witham passed me the baton after an incredibly productive 13 year term. Of which he was Chair of the Board for 9 years.

Alan certainly left some big shoes to fill. When he took on the role in 2004, Wallara was a congregate service with 2 sites in Dandenong, 85 staff with an annual turnover of \$7million in funds. At the end of his term the change is hard to comprehend.

Wallara today employs over 300 staff and delivers services to 500 adults from more than 30 sites and our annual turnover will approach \$17 million this year.



The Directors plus Senior Management attended a workshop on Service Delivery under the guidance of expert facilitator Bryan Woodford (CEO of Yooralla 10 years and also Chairs the Panel advising the Victorian Government on the rollout of the NDIS). Further workshops were held to examine issues around the workforce in Systems, Marketing and Communications.



I feel honoured to have been chosen by the Wallara Directors to take the baton from Alan and I look forward now to building on that success to keep growing our services and ensuring we are ready for the NDIS. Just last month Alan stepped down from the Board and I thank him once again for staying on for a further year to help me get up to speed.

Two of the Wallara Board's key strengths of that decade under Alan's leadership were vision and planning. A clear vision of a modern, decentralised service with strong partnerships set a sound strategic plan to achieve that outcome.

Having a vision and strategic planning are no less important today. This year the Board decided it was time to commence a new strategic plan to ensure we are prepared for the NDIS which is due to commence roll out in Victoria in mid 2016.

The ultimate aim of the new plan is to make Wallara a Provider of Choice for the people we support, a Partner of Choice for our corporate and funding partners and an Employer of Choice for our staff who are at the front line of our service and so critical to our success.

This year two Directors resigned from the Board - Glen Booth after 6 years and Sue Rolland after 3 years. I thank Glen and Sue for their support and contribution and also welcome Sue who has joined our Management team. We look forward to sharing the outcomes of that process in 2015. Finally, a huge thanks to Deputy Chair Christine Ware and my fellow Directors. It is a privilege serving with you.

Best wishes for a great 2015.


David Willersdorf
Chair

Management Team

Phil Hayes-Brown
Chief Executive

Rob Armour
General Manager - Business And Commercial Operations

Garry Baker
General Manager - Wallara Industries/Logistics

Elaine Burke
Manager - Pathways And Projects

Ellen Burns
Manager - Training

Mary Chan
Manager - Accommodation

Ian Foster
Manager - Facilities

Romaine Kakoullis
Manager - High Support

Kay Noy
Manager - Office/Executive Assistant to Chief Executive

Jay Pinkster
Manager - Digital Communications

Sue Rolland
General Manager - Culture, Training And Special Projects

Karen Scholey
Manager - Corporate Partnerships And Communications

Michelle Smith
General Manager - Community Life/In-Home Support

Sonia Went
Manager - Programs And Planning/Community Life



CEO's Report

Hi Everyone

As 2014 draws to a close, it is the perfect time to look back on some of the many highlights from the past 12 months. Here are a few of my favourites that show how fabulous opportunities can come when we are all brave enough to say "Why not?"

Pop Up Shop – In April a conversation with our friends at GPT, the owners and operators of Dandenong Plaza, generated the idea of us moving into a vacant retail space embarking upon our own retail enterprise. Only two months later, we had fitted out the space and we were in business with our very own Pop Up Shop which is not only an awesome live retail training site for the men and women we support, but also a great way to promote community awareness and engagement.

WallaraTV Specials – In March we shared a few of our terrific video stories (which many of you would be familiar with from WallaraTV on YouTube) with Channel 31 for their feedback. Their response was very positive and after testing a few as 'fillers' they were keen to know whether we had enough footage to make our very own 30 minute program. Once again we said "Why not?"

On July 30 our very first WallaraTV Special went to air on Channel 31 reaching more than 10,000 people in Melbourne. The fantastic feedback that flowed from our community and beyond inspired us to produce a second special which aired on November 10. I am delighted to report that both of these Specials will now be seen across Australia via Foxtel on the Aurora channel reaching many tens of thousands more viewers.

School Tours - Two years ago it occurred to us that rather than visiting schools and giving an educational talk in a musty school hall, we would invite schools to bring their students to our Potter St headquarters and to Industries for a diverse and engaging 3 hour experience which could not be delivered in the classroom. We were thrilled when the teachers said, "Why not?"



This year we hosted 40 visits from more than 15 secondary schools which saw 400 mainstream students spend up to 3 hours immersed in the world of 'diffability'. The letters we receive from students after these visits demonstrate how profoundly this single experience changes attitudes. One of those letters can be seen on page 12 in this Report

The "Why not?" theme carried over to our events as well. We were thrilled to host Dave Jacka (adventurer and quadriplegic solo pilot), Don Elgin (Paralympic Champion and author) and X Factor star and celebrity Wallara Ambassador Emmanuel Kelly as special Wallara VIP guests this year at our events.

They all live their lives with that "Why not?" attitude which aligns so well with how we see the world.

We plan to keep on saying "Why not?" in 2015 to find new and diverse ways to provide the men and women we support with fresh, engaging experiences and better outcomes. My sincere thanks to everyone in our community who supported us this year. Special thanks to our fantastic Management Team, all our dedicated staff and volunteers and of course our Board of Directors for their guidance.

We can't wait to share 2015 with you!

P Hayes Brown

Phil Hayes-Brown
Chief Executive



generosity

Sight For Sore Eyes

For more than twenty years Darren Shipp has been supported by Wallara to live as independently as possible. Since 2012 he has been sharing a group home with some other residents at Pakenham not far from his parents, who see him often. Darren's cognitive impairment severely restricts his ability to communicate but anyone who knows Darren quickly realises that the most important event of the year for him is the Dandenong Show.

Darren loves everything about the Show experience and he constantly talks about it. Hanging on Darren's bedroom wall is a plan setting out Darren's goals with photos of the key people in his life. A Wallara Support Coach has cleverly created the plan using elements from the Show such as the ferris wheel because they know it's one of the most important things in his life.

Due to his disability and ageing, Darren's eyesight was deteriorating, and so was his quality of life. Even with the thickest prescription glasses possible, Darren's vision was so blurred he would need to be led into new environments and shown a chair. He had constant eye infections, irritations and was self-conscious about the giant glasses he had to wear, often trying to break them in frustration.

In February, The Wallara Wish Foundation granted Darren \$6,000 to have laser eye surgery. After several consultations with the NewVision Clinic, it was discovered Darren's sight was so bad this type of surgery would have made little difference for him because he actually required lens replacement surgery which would cost in excess of \$10,000.

We met with Darren's family and brainstormed ways to find the extra funds needed but without success. Despite not knowing how the cost would be met, we kept Darren's next appointment. It was then one of the senior surgeons at the clinic entered the room and did something amazing.

The surgeon took an instant liking to Darren, wanting to hear all about his story and the Wallara Wish Foundation. After a series of tests and eye drops, he re-entered the room and announced that Darren would have his surgery.

It would be done by one of their top eye surgeons at the Alfred Hospital and it would be FREE.

With that he shook hands with Darren and gave Sheila, Darren's Mum, a big hug and said "Don't worry, we'll take care of this for Darren".

Throughout the surgery, Darren never complained and was a perfect patient. The surgeon emerged after the operation assuring Sheila it had been successful and Darren would see better than he ever had before.

Over the next few weeks Darrens' Support Coaches administered eye drops and monitored his sleeping, to make sure he didn't scratch his eyes at night. This would have undone the whole procedure and cause irreversible damage.

Following the operation, Sheila took Darren out to lunch to celebrate. To her amazement, he confidently walked over to a table unassisted and waited for her to join him. The independence that was lost from his failing vision had just been restored.

In November, Darren went to his favourite event of the year and thanks to his new eyes he saw the Dandenong Show better than ever before. The smile on his face made it all worthwhile and the generosity of the surgeon and the NewVision Clinic will never be forgotten.

Donation Form



Wallara Australia Ltd

Mail PO Box 363
Dandenong VIC 3175
Email info@wallara.com.au
Fax 03 9793 3100

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ADDRESS _____

POSTCODE _____

PHONE _____

EMAIL _____

Donations \$2 and over are tax deductible.

I Would Like To Donate The Following Amount:

☐ \$25 ☐ \$50 ☐ \$100 ☐ \$200 ☐ \$500

☐ OTHER AMOUNT (please specify) \$ _____

Payment Details

☐ MY CHEQUE/MONEY ORDER IS ENCLOSED
☐ PLEASE DEBIT MY CREDIT CARD
☐ VISA ☐ MASTERCARD

EXPIRY ____/____/____ SECURITY CODE ____

SIGNATURE _____

**In 2014 the Wallara Wish Foundation
raised over**

\$75,000

and granted

53 WISHES

The Wallara Wish Foundation lets us support people in ways that government funding would never allow. Wishes often include health treatments, specialised equipment, special events and holidays. Below Sam Cotsworth takes her first driving lesson which was made possible by the Wallara Wish Foundation.



Flying In The Face Of Fear

Before most people had their morning coffee, Dylan Ward was on a quest to fulfil a life-long dream to ride in a hot air balloon under a glowing dawn sky.

Dylan stood silently next to the basket and stared nervously at the flames billowing hot air into the giant balloon. “I don’t like fire,” he said. A recent accident had left Dylan with severe burns and a deep-seated fear of fire. Like many of the people we support at Wallara, Dylan would have to confront a long-standing fear to realise his dream.

Supporting people in the pursuit of their life goals is an awesome privilege and a fascinating science. At Wallara it’s part of our DNA.

For over 50 years we’ve been creatively supporting people to defy the limitations of their lives. We’ve learnt how to cultivate a culture of breakthrough.

Most disability organisations see their role as caring for people, but at Wallara our focus is extending people. Carers ask, “Can I get you a coffee?” Empowerers ask, “Do you know where the coffee is? Let me know if you need a hand?” It’s supporting people to be independent in the little things that builds the confidence in people to take on the big things in life.

Dylan’s eyes were transfixed on the flames. I put my arm around him and looked into his eyes to get a reading on what was going on for him. His face wasn’t gripped by fear, it shone with excitement. I shared in his euphoria - today Dylan’s fears would yield to his dream of flying.

Dylan’s courage was the result of years of breakthrough in the little things - Barista training with Potter Coffee, approaching customers in our Op Shop, working with machinery in Grass Busters and continually being encouraged to try new things.

Dylan, in the red hat, flying over Melbourne. Thank you Picture This Ballooning.

Dylan clapped his hands with excitement and climbed into the giant basket dangling beneath the balloon. As we silently drifted over buildings and freeways Dylan watched cars, pointed out places of significance and beamed with joy. His mother Rhonda joined Dylan just after the balloon touched down at Moorabbin Airfield to congratulate him.

Dylan’s Balloon Ride was made possible by the Wallara Wish Foundation. For more information please email Sue Rolland at srolland@wallara.com.au or phone 9792 2985.



advocacy

Employee Of The Year: Rebecca van Abel

Wal: How did you end up at Wallara?

Bec: I came to Wallara on a student placement, then joined as a volunteer and later as a casual. I then got work in the education sector but I really missed the culture of Wallara. In 2010 I came back to Wallara and I'm now the Support Coordinator of Community Life overseeing four of our sites.

Wal: Take us through winning the Employee of the Year award. What were you thinking when your name was read out at the Wallara Concert?

Bec: It's a huge honour. I was really shocked and overwhelmed that they chose me. As I walked to the stage I was questioning "What have I done to deserve this?" I felt like I was just doing my job. Then I thought I can't believe I'm getting a cash bonus and still getting my fortnightly pay!

Wal: One of the things you're known for is your sense of humour. How do you balance leading your team and laughing with them at the same time?

Bec: You have to want to come to work. The work we do can be sad, tiring and emotionally exhausting, so it's really important to have fun and feel good about yourself. I want my team to bring their personalities and gifts into the work space. To do that you have to feel free to be yourself.

Wal: What's your personal take on the role of a support coach?

Bec: I take my role really seriously, but I don't get hung up on trying to save the world. For me it's about noticing the one who is in front of me and taking time to observe the nitty gritty details of their life – have they been sent in wearing the same clothes for 3 days, do they like the food they are being given... it's the little things like putting lip gloss on after they have been in the wind so they don't get chapped lips.

Wal: You're passionate about advocacy aren't you?

Bec: The guys need advocates. We can explain things for ourselves, but the people we support can't. I don't want to just offer basic care; there are plenty of services that do that. I want to make sure they get everything they deserve.

When people say something is too hard or too expensive for our people my natural response is to challenge that.

Wal: What do you love about Wallara?

Bec: As big as we are at Wallara, we're still a family. The management make it their business to know the staff. They listen. They are always open to suggestions. I have a tight pull to Wallara. I drive a long way to get here and I pass four disability services on the way, but none have what we have at Wallara. It's a great place to work. You feel supported, empowered and recognised.



education

Education And Inclusion

The Wallara Insight Program offers students the chance to immerse themselves in disability life and see the world from a different perspective. Having the opportunity to experience the world through the eyes of someone with an entirely different perspective can be a challenging, thought-provoking but ultimately enlightening experience for students, many of whom may otherwise never have had any direct contact with the world of disability.

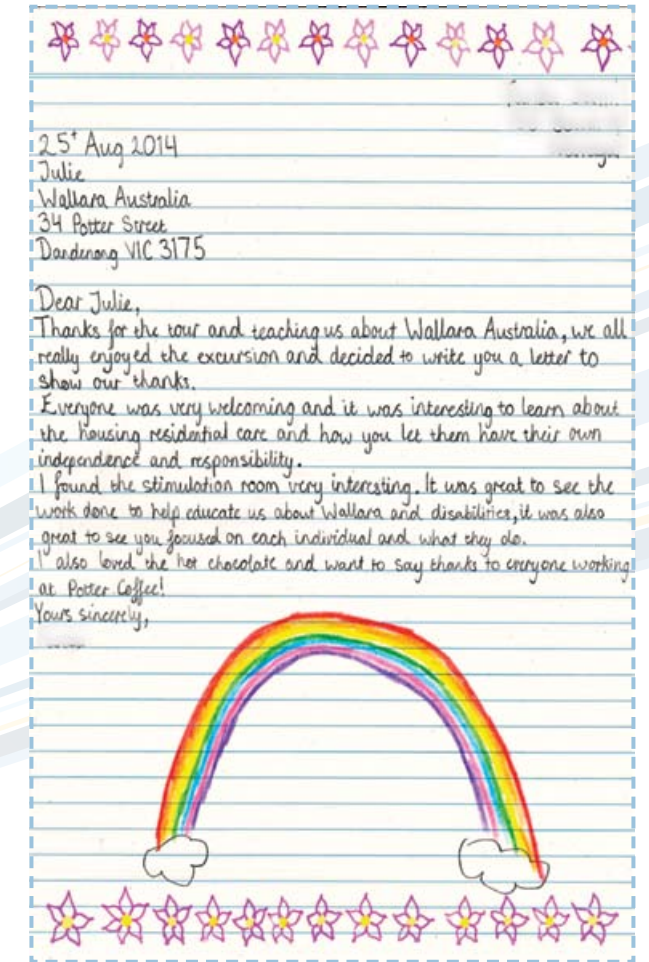


Jacqui welcomes students from Mentone Girls Grammar to Wallara Logistics.

“In 2015 we will host another 40+ schools and reach over 100 students to change how they see the world”

This year we welcomed year 6 students from St Paul's Anglican Grammar School in Warragul and the following week we received 2 dozen handwritten reflections on what they experienced. Their feedback was amazing. It reminded us that disability awareness should be a part of every student's education and that inclusion is best learnt as a child.

For more information watch the Insight video on WallaraTV or contact Kay Noy on 9792 2985.





our stories

Changing Perceptions



WallaraTV producer Jay Pinkster with Stacey Edwards, Ben Van Raay and Anita Biondo.

With 1 in 5 people in Australia living with a disability, plus their carers and families being affected, it seems strange that so little is known about it.

**What do people with disability do every day?
What sort of jobs are there in this sector?**

These are the reasons we created WallaraTV... to lift the lid on disability and to capture and tell the stories that we see every day right across our Service.

We also knew that the biggest thing holding people with different abilities back from being involved in their community and having productive social roles or jobs is attitudes and lack of understanding. So by capturing stories from across our Service and sharing them through our YouTube channel the aim is to educate through entertainment.

We now have more than 100 stories and 30,000 views.

TV Specials are another exciting platform for us to package our stories into a 30 minute program, reach more people and have more impact. This year Channel 31 broadcast two 30 minute WallaraTV Specials reaching more than 20,000 people in Melbourne.

Both of these TV Specials will be broadcast nationally via Aurora on Foxtel on December 8 and 15 at 6pm reaching many thousands more right across Australia.

We believe these stories are important, and they help us reflect on our own lives and how we would cope in their shoes.

In today's world where you can't open the newspaper or turn on the TV without a bad or sad news story, WallaraTV is going into homes around the country and sharing our good news stories of everyday people with different abilities and changing perceptions, one viewer at a time.

20 Million Reasons To Celebrate

Most shoppers give little thought to the security tag that's removed from the clothing they purchase. At Wallara Logistics they are a cause for celebration.

For the last four years teams of workers at Wallara Logistics have been processing up to 96,000 tags a week.

On Wednesday 24th of September, they recycled their 20 millionth Myer tag. "This is a great outcome for Myer and Wallara Logistics", said Wallara Logistics General Manager Garry Baker. "We are able to provide meaningful supported employment to people with different abilities and Myer gets a quality service with the bonus of helping the community." Joining the celebrations were members of Checkpoint Security Systems and Myer.



Picture Above (left to right): Garry Baker Wallara Logistics General Manager, Nichole Smith Checkpoint Customer Relationships Manager, Alan Lowry & Elizabeth Raffin Wallara Logistics, Mark Gentle Checkpoint Security Systems Vice President and Wendy Marshall Myer Store Operations General Manager. Below: Ian Muir celebrating the huge milestone.



We're A Happy Team At Wallara

The mighty Hawks won the AFL premiership last year and they are widely regarded as one of the most successful and commercially smart sporting organisations in Australia. So we were delighted when the Hawks recently selected Wallara Logistics to be their fulfilment partner for all their merchandise.

Any member or fan of the Hawks that purchases merchandise online will have their order picked, packed and shipped by one of the crew at Wallara Logistics. AFL Footy is the number one topic of conversation at Logistics so it's fantastic to have a footy team on our client list.



Hawks supporter, Jonathan De David is delighted to be working for his favourite team.

Wallara Logistics is proud to provide services to:





confidence

Me And My Mentor

When Support Coach Marie Rozos took over Potter Coffee at Wallara's Potter St Headquarters in 2013, she searched our service for people to join her team who were excited by the opportunity and up for the challenge. Saja Abdul immediately won her over with her smile. Since then their dynamic friendship has been the driving force behind Potter Coffee.

First Impressions

Marie: When I first met Saja I was captivated by her bubbly personality. She was beaming with energy and I thought that would be fantastic for Potter Coffee.

Saja: Marie picked me and said I want you to join Potter Coffee. I joined because I like talking to people not for the coffee.

Describe Each Other

Marie: Saja is a smart, funny, beautiful woman. Whatever she sets out to achieve she accomplishes.

Saja: I love Marie. She's not just my manager she's my friend. I can't hide anything from her, she knows my face too well. She knows when I'm upset or not feeling well.

Working Together

Marie: It's pretty funny how we work together. We bounce off each other. I don't even have to tell her things. It's like she can read my mind. Saja has this ability to anticipate what's coming next and respond before I ask. That's really important because communication can sometimes be difficult here.

Saja: I can read her eyes and she can read my eyes. When Marie is happy she is jumping, laughing and talking and she makes everyone else want to be like that.

Making Coffee

Marie: Saja couldn't make a coffee when she came here. She has limited use of one hand so making coffee was a pretty daunting task but we found a way to make it easier for Saja.

Saja: The first time I tried to heat milk I burnt my hand and spilt it everywhere. I didn't think I could do it at first, but I kept trying step by step. Now I've done hundreds of coffees it's easy.

Learning Together

Marie: We focused on barista training and food preparation at the start, but where Saja has grown the most is in her confidence and team work. Seeing Saja's progression has been so fulfilling, from having no barista training to where she is now is staggering. She has an amazing customer service and work ethic. It's a huge achievement and I'm proud to have played some part in that.

Saja: There's a big difference now from when I started. I'm not just talking about making coffee. I was like a little girl when I came here, but Marie always treated me like an adult. She taught me to speak from the heart and to stand up for my rights. I'm much bigger now.



Wallara Pop Up Shop

In mid-2014, Wallara opened the doors to its Pop Up Shop at Dandenong Plaza. The shop, which showcases the fantastic products made by our service users, promotes our services and educates the community on disability in general, was made possible by our friends at the GPT Group who own and operate the Plaza.

The shop provides a community site where our service users can train in a 'live' environment with the potential to lead to permanent employment for some of those individuals.

"What's happening at the Pop Up Shop is so much more than just building skills for future employment." explains Elaine Burke, Wallara's Manager of Pathways and Programs.

"It's about community. It's about inclusion. It's about being valued."

GPT's excitement and enthusiasm for this project has been amazing and quite simply, without them this would never have happened."



On the 5th of December, Wallara held an official opening of the Shop and was joined in the celebrations by triple Paralympic medallist and motivational speaker, Don Elgin who, with fellow supporters of Wallara, James Farrands and Emmanuel Kelly and a bunch of enthusiastic Wallara Ambassadors, burst through a huge 'Celebrating All Abilities' sign covering the door of the shop.

Breaking down barriers is not unusual for the guys at Wallara who shortly before the opening had caught shoppers by surprise with their Flash Mob performance of the popular One Direction hit 'What Makes You Beautiful'. Over 50 service users, staff and friends of Wallara came together singing and signing as they made their way to the shop, followed by an intrigued and enthusiastic crowd.

X-Factor sensation and international singer, Emmanuel, then followed with his global hit, 'Dream Big': a fitting choice and message for the day.

Sevda and Anita launch Wallara's Pop Up Shop by symbolically tearing down the barriers to inclusion

Dinner Under The Stars



Now in its third year, Wallara's major fundraising function had a new twist. After cocktails and canapés in the Palm Tree Courtyard, guests made their way to the nearby community theatre venue The Castle for the dinner and entertainment including a fantastic presentation by Dave Jacka, motivational speaker and adventurer.

The Castle was the site where Wallara first provided services in 1959 so it brought some rich history to the evening. Guests made their way there by foot under the careful eye of Segway Victoria GM Terry Smith or in the comfort of a Wallara bus. Today The Castle is an active community theatre, however for the Wallara function it was transformed into a beautiful, rustic and romantic setting for the 130 guests. Special thanks to stylist Jandi Gibson's company Hope & Willow.

Dave Jacka's story was compelling. Rebounding from an accident which left him a quadriplegic he decided he wanted to fly. Dave became the first person with his condition to fly solo (that's right, SOLO!) around Australia. James Farrands (Australia's very own Frank Sinatra) performed a few of his favourites and even included a few of our Ambassadors who were thrilled to join him.

Dinner Under The Stars is proudly sponsored by:



Dave Jacka and the plane he flew around Australia.

Emmanuel Kelly even called in again to give us all an update on his global travels. But of course the real stars of the night were once again the Wallara Ambassadors who opened the evening, hosted tables and had a brilliant time meeting lots of new friends.

The evening raised over \$30,000 for our Wish Foundation and we want to thank everyone who made the night so enjoyable.

It's one of our favourite events of the year and we love bringing people to our home to see what we do. Mark your diary for 12th March 2015 for when we will dine under the stars again and a big thanks to the companies who are our partners for the evening!

Sages Cottage And Baxter Barn

We are delighted to announce Wallara will be operating a day service from the Sages Cottage in 2015. The beautiful 34 acre farm in Baxter has heritage listed buildings, vegie gardens, orchards and a menagerie of very well behaved farm animals. It's a perfect setting for people interested in horticulture and animal husbandry.

The program is ideally suited for active young adults on the Mornington Peninsula who want to explore their community, their personal interests and the possibility of work.

For more information contact Michelle Smith on 9792 2985.



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For all event enquires call 03 9028 2276
or email info@baxterbarn.com.au

Wallara will receive 10% of the funds raised from your booking.



The Icing On The Cake

It's always exciting to see how people at Wallara use the new skills they have learnt. Sheryn and Karen recently completed a cake decorating course to fulfill one of their personal goals. Over 5 weeks they honed their skills by making cupcake gifts for their friends, but it was their final creation that was a real labour of love.

Together Sheryn and Karen made a beautiful chocolate mud cake which they gave to their housemate Cheryl on her 50th birthday. They decorated it in Cheryl's favourite colour and gave it to her on her birthday. Cheryl was really touched by the incredible gift saying, "It's beautiful. I love the icing, turquoise is my very favourite colour".



Annual Charity Golf Day

A huge thanks to everyone who supported the 2014 Wallara Charity Golf Day. It was an amazing day with beautiful weather, superb playing conditions and great hospitality. From start to finish there was a great atmosphere with smiles and laughter all around the golf course.

When the golfers returned to the club house they were joined by additional dinner guests, Wallara's Ambassadors and friends of Wallara. The Sing & Sign Choir lit up the club rooms with two great songs that had everyone cheering. They have grown so much as a group and it was obvious everyone really enjoyed the performance.

After dinner three time Paralympic medalist and world champion, Don Elgin entertained us all with his inspiring story. He was brilliantly funny, honest and engaging.

Don reminded us that anything is possible with a strong conviction, a clear focus and the right support.

Thanks to everyone's incredible generosity and our Gold Sponsor AMC Commercial Cleaning we raised over \$50,000 which will enable our Wish Foundation to continue its life changing work.



\$50,000



Financial Statement

Income Statement

For The Year Ended 30 June, 2014

	2014	2013
Revenue From Operating Activities	\$15,161,858	\$13,360,551
Other Revenue	\$607,111	\$629,498
Total Revenue	\$15,768,969	\$13,990,048

\$15,768,969

Employee Benefits Expense	\$11,396,433	\$10,070,471
Property, Maintenance, Utilities And Insurance	\$1,646,024	\$1,402,729
Administration Expenses	\$436,683	\$360,364
Other Expenses	\$1,826,404	\$1,625,965
Total Expenses	\$15,305,544	\$13,459,529
Surplus (Deficit) Before Depreciation	\$463,425	\$530,519
Depreciation On Property, Plant And Equipment	\$442,989	\$300,429
Surplus/Deficit	\$20,436	\$230,090

Cashflow Statement

For The Year Ended

	2013	2014
Cashflow From Operating Expenses		
Receipts From Customers	\$15,681,564	\$13,663,358
Payment To Suppliers And Employees	-\$15,010,120	-\$13,331,326
Interest Received	\$11,649	\$14,557
Net Cash Provided By Operating Activities	\$683,093	\$346,589
Cashflow From Investing Activities		
Proceeds From Disposal Of Land And Buildings	\$460,457	\$166,530
Net Payments For Property Plant And Equipment	-\$436,608	-\$654,693
Net Cash Used In Investing Activities	\$23,849	-\$488,163
Cash At Beginning Of Financial Year	\$195,306	\$336,880
Net Increase In Cash Held	\$706,942	-\$141,574
Cash At End Of Financial Year	\$902,248	\$195,306

Current Assets

Balance Sheet For The Year Ended

	2014	2013
Cash And Cash Equivalents	\$902,248	\$195,306
Trade And Other Receivables	\$428,776	\$448,402
Other Current Assets	\$213,955	\$684,417
Total Current Assets	\$1,544,979	\$1,328,125

Non Current Assets

Trade And Other Receivables	\$120,229	\$116,702
Property, Plant And Equipment	\$7,635,983	\$7,652,929
Total Non Current Assets	\$7,756,212	\$7,769,631
Total Assets	\$9,301,191	\$9,097,756

Current Liabilities

Trade And Other Payables	\$947,689	\$716,640
Short Term Provisions	\$1,026,740	\$878,838
Other Current Liabilities	\$56,591	\$82,299
Total Liabilities	\$2,031,020	\$1,677,777

Non Current Liabilities

Long Term Provisions	\$153,057	\$323,301
Total Liabilities	\$2,184,077	\$2,001,078
Net Assets	\$7,117,114	\$7,096,678

Equity

Reserves	\$783,059	\$1,041,725
Retained Earnings	\$6,334,055	\$6,054,953
Total Equity	\$7,117,114	\$7,096,678

Acknowledgements

Wallara extends a big thank you to the following businesses and individuals that have provided generous support to us in 2014.

GOLD

AMC Commercial Cleaning
GPT Dandenong Plaza
Jayco
Newskills
Supagas

Australian Church
Azalea Wholesale Nursery
Biondo, Nilla
Brooks, Howard
Bryants Road Motors
Burgess, Calvin
Cleeland Pharmacy
Cosgriff family
Curley, Michael
Curley, Nita
Cutts, Roy & Maria
Dannika Roses
Dexion
DFK Benjamin King Money
Divirgilio, Pasquale
Energy Price Solutions
Faravoni, G
Favero, Rachel
Grass Busters
Griffiths Coffee
Hampton Park Secondary
Hartley, Margot
Hayes-Brown, Phil & Marita
Hoffman, Troy
Hornig, Chhing
Huynh, Binh Hung
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Johnson, Nancy
Kelly, Delia
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Langley, T
Lester, Arlene
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Noy, Kay & Garry
OzCleaning
Picture This Ballooning
Quest Apartments Dandenong
Roberts, Felicity
Rolland, Sue & Ken
S&M Bontorno Transport
Sacks, Hannah
Shields, Jon
Smith, Mary
Smith, Peter
SPI Funds
St Michael's Catholic PS
Sykes, Ken
Taylor, John
Trade Secret
Tucker, Scott
Vascular Imaging Services
Vincent, Nancy
Watton, Joy
Wright, Glen
Zito, Franca

SILVER

Anson, Robert (Norden)
AccessPay
Access Group Solutions
Butler, Michael
CMV Staff Foundation
Corymbia House
Matt Gibb - (Gibb Group)
Grenda Corporation
Going Gourmet
McGregor, Robert
Meyer Timber
Myer
Pitcher Partners
Brown, Warwick -
(Princes Laundry)
RACV
Segway Victoria
Simply Energy
Star News Group
Symmons, Rod & Di
Willersdorf, David

BRONZE

Advance Sawing
Andrews, Alex
Mackay, Alan
Audio Visual Technologies



Emmanuel Kelly

WALLARA AMBASSADOR

